



## Campbell's Flowers

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## WHAT TO EXPECT FROM YOUR CONSULTATION

So, as you've already been in touch, you may have completed one of our enquiry forms, if not, it's a good idea let us know a few details such as:-

- Where you're getting married
- The date and time (so we can check we're available)
- Any other info you think might be helpful such as preferred colour palette, preferred style etc

Then, once we've booked a convenient time for us to meet up, you'll get the best from our time together if you can talk about and possibly bring with you photos or downloads of:-

- any theme, or look and feel you might have for your day
- a picture of your dress (so the shape of your bouquet compliments this)
- pictures of your bridesmaid's dresses or an idea of the colour you're going for
- an idea of the type of flowers you love, with a few pictures or photos you might have seen on-line

I find everyone's different, sometimes Brides come to me and they've not yet found 'the' dress but just love my flowers and know they want to work with me (which, of course, is lovely), some come with scrapbooks full of lots and lots of ideas which includes styling the day and lots and lots of details, others are happy to put the flowers totally in my hands and leave it up to me to suggest everything!

That's what makes consultations fun, they're never the same. My advice is never worry about your consultation, I adore flowers and because of this, so many of my Brides leave saying things like "that was so much fun, I didn't think I was really into the flowers but now I am"!

What I can tell you is that most consultations take at least an hour, sometimes longer and I aim to email you your quote within a week, following our consultation. If you do decide to go ahead and book with me, I ask for a £200.00 deposit to secure the day.

Here are some helpful things to bear in mind when attending a consultation – which are specific to meeting at our studio:

- We are on the third floor. There is a small lift and there is a step up into the building and three steps up to the actual lift itself. If this poses a problem in terms of access, then we can offer an alternative which may prove a little more wheelchair friendly – just let me know when booking your appointment and I'll make the arrangements.

- Family and friends are always welcome, but do bear in mind that a range of different tastes and opinions can make decisions muddled and leave you a bit confused if there are lots and lots of them. I'd recommend just a couple of friends or family but no more – I once had five people attend a consultation and it was bedlam!

- We find lots of brides bring along their partners to consultations, which is lovely, just remember we will need to talk about your dress, in order to check that the style of bouquet will suit your silhouette, so they might be asked to sit in another space for a short while! Alternatively, you might like to load a photograph of your dress onto your phone and I promise to just nod, make encouraging noises and jokes about clashing colours!

- Children are more than welcome and, as a Mum, I completely understand how juggling childcare can be a problem, but do bear in mind that even the best behaved small people find over an hour talking about flowers a bit of a challenge. My aim is to make sure you are really happy and confident with the choice of your flowers and that you've not had to make key decisions whilst distracted or in a bit of a rush.

- If you can't attend your appointment, please do let me know, my mobile phone number is on my website and I always include it in my confirmation email. Saturday appointments are always at a premium and if you can't make it, even at short notice, there's usually a waiting list!

And yes. You get all this care and attention for free, as we don't charge for consultations!

Really looking forward to seeing you soon and hope you find this really helpful.

Tracey x